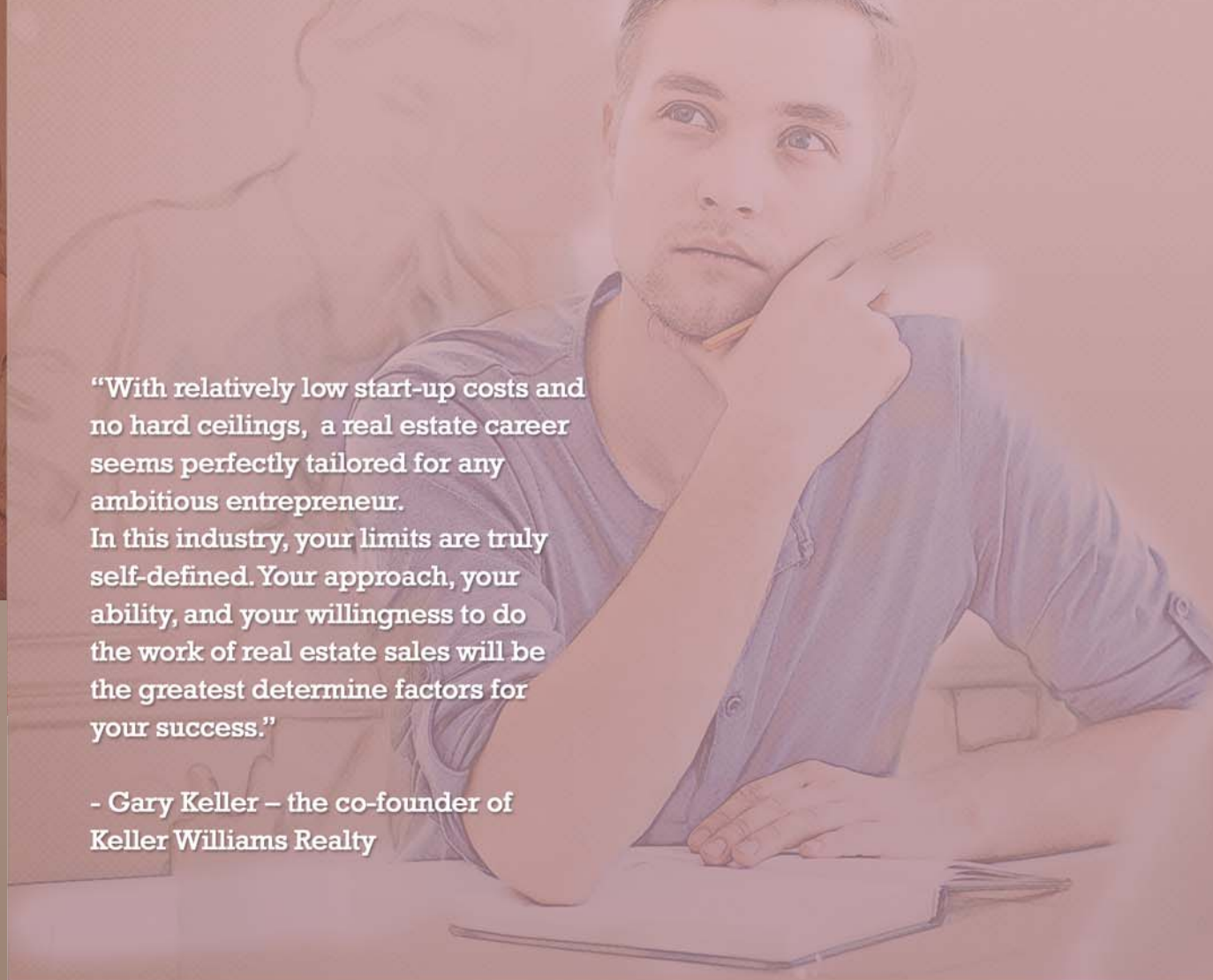




“With relatively low start-up costs and no hard ceilings, a real estate career seems perfectly tailored for any ambitious entrepreneur.

In this industry, your limits are truly self-defined. Your approach, your ability, and your willingness to do the work of real estate sales will be the greatest determine factors for your success.”

- Gary Keller – the co-founder of Keller Williams Realty



DID YOU KNOW...

In 2016, there were 50,201 exams administered, but only 22,916 people passed the California real estate exam and became licensed salesperson?

The exam covers three college-level courses, you cannot go into it unprepared.

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97% PASSING RATE FOR
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**OBTAINING A
CALIFORNIA
REAL ESTATE
LICENSE**

**KELLER WILLIAMS SAN DIEGO METRO
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TO OBTAIN A SALES PERSON LICENSE

THERE ARE TWO WAYS IN WHICH YOU CAN APPLY TO OBTAIN A SALES PERSON LICENSE

GENERAL REQUIREMENTS

You must:

- Be at least 18 years of age.
- Be honest and truthful. Conviction of a crime or failure to disclose a conviction or prior disciplinary action may result in denial of the license.

Residency in the State is not required.

1. APPLY FOR THE EXAM AND THEN THE LICENSE

Complete your Real Estate Courses.

Complete and submit the Salesperson Examination Application, form RE 400A, along with the \$60 exam fee.

Submit proof of completion of a courses.

Mail the completed exam application, fee, and course transcripts to CalBRE.

Once your application has been processed and all qualifications have been met, you will receive an e-mail notifying you that you may schedule your exam date through our eLicensing system.

After you pass the examination, you will be sent a Salesperson License Application, form RE 202.

Complete and submit the license application, along with the required \$245 fee. You must also submit a completed Live Scan Service Request, form RE 237. A license cannot be issued until CalBRE receives fingerprint response information from the Department of Justice.

An e-mail will be sent to you once your license has been issued. License certificates can be printed online using CalBRE eLicensing system.

IF... YOU WOULD LIKE TO GET A LICENSE FASTER...

2. APPLY FOR THE EXAM AND LICENSE AT THE SAME TIME

Complete your Real Estate Courses. As you are working on your courses we recommend you complete your Livescan (electronic finger prints) by filling out the 237 form.

Complete Salesperson Exam/License Application, form RE 435. Make sure you answer ALL questions on the application and sign where indicated.

Submit BOTH the exam fee (\$60) and the license fee (\$245) for a total of \$305.

Submit proof of completion of a courses.

Mail the completed exam application, fee, and course transcripts to CalBRE.

Once your application has been processed and all qualifications have been met, you will receive an e-mail notifying you that you may schedule your exam date through our eLicensing system.

After you have passed the examination, and assuming there are no outstanding deficiencies, your license number will be issued at the exam site.

License certificates can be printed online using CalBRE eLicensing system.

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